

# HARDWARE : VIRTUALIZATION

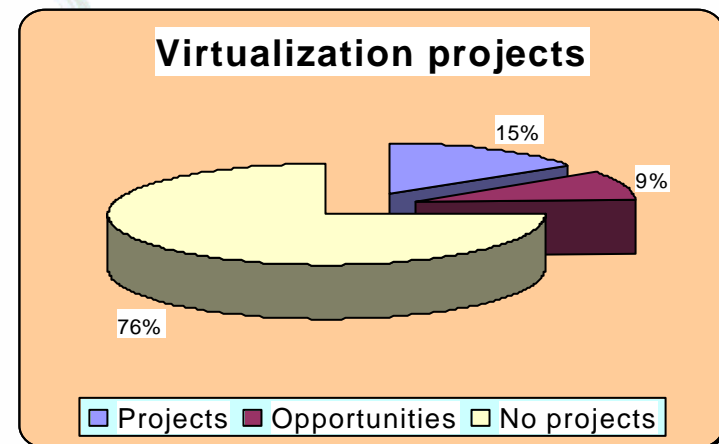
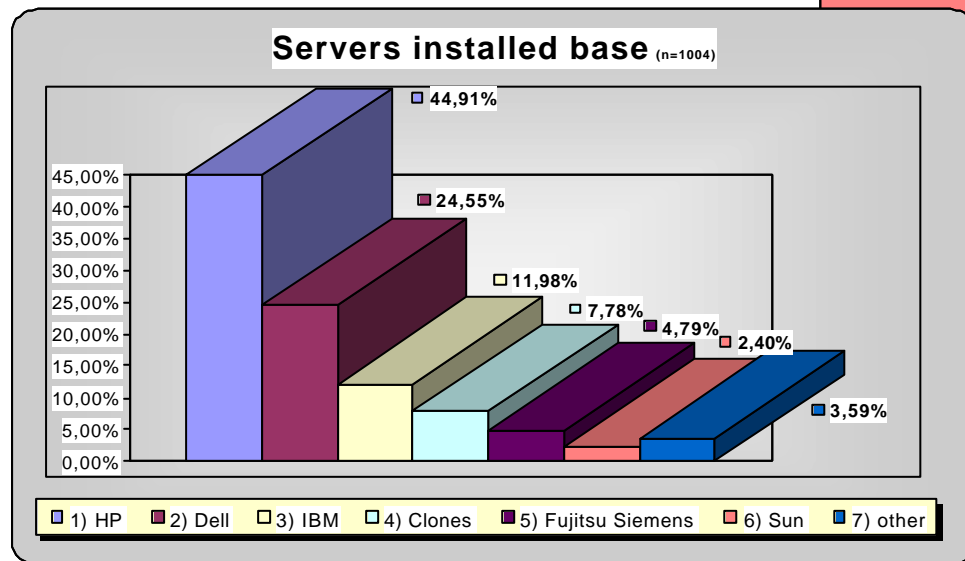
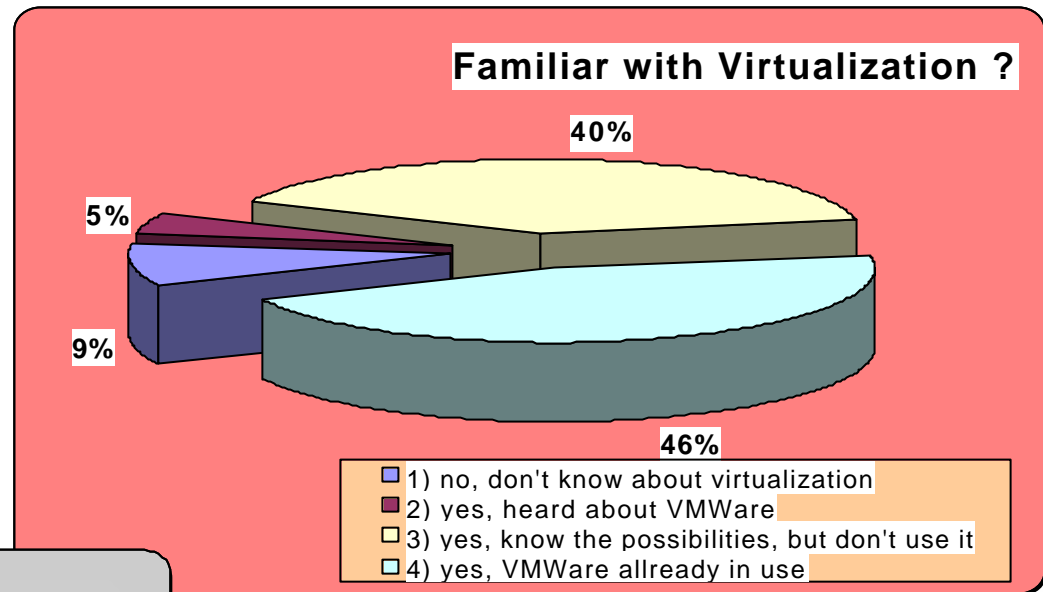
**M**arkethic conducted end of 2006 a study on 1004 companies and organizations on the Belgian and Luxembourg market.

**M**arket leader HP-Compaq covers 44.91% of the Wintel server market, followed by Dell (24,55%) and IBM (12%).

**W**hen we talk about the use of virtualization technologies, VMWare has far the leadership on the market.

**O**nly 9% of the respondents didn't know the advantages of virtualization of servers. 46% of the market is already using virtualization software. 45% is using VMWare. 40% don't use it because they don't need to use it for the moment.

**P**rojects : 15% of the respondents will run new virtualization projects within a 6 month timeframe, 9% foresee it later on.



## WHITE PAPER